



Home Seller Preparation Checklist

Preparing Your Home for the Best Possible First Impression

Selling your home doesn't have to be overwhelming. By completing these simple steps before listing, you'll help your home stand out, attract more buyers, and potentially sell faster and for a higher price.

Exterior (Curb Appeal)

- Pressure wash driveway, sidewalks, porch, and patio.
- Mow, edge, and fertilize the lawn.
- Trim trees and shrubs.
- Remove dead plants and weeds.
- Add fresh mulch to flower beds.
- Plant seasonal flowers for color.
- Clean windows inside and out.
- Wash or repaint the front door if needed.
- Replace worn welcome mats.
- Update house numbers if faded.
- Repair fences and gates.
- Store trash cans out of sight.
- Remove unnecessary yard decorations.

Interior

- Deep clean every room. Including dusting ceiling fans, vents, blinds, and baseboards.
- Shampoo carpets if necessary.
- Clean tile and grout.
- Wash windows and mirrors.
- Touch up paint where needed.
- Repair nail holes and wall damage.
- Replace burned-out light bulbs.
- Ensure all doors and windows operate properly.
- Eliminate odors from pets, smoke, or cooking



Declutter

- Remove excess furniture.
- Clear kitchen countertops.
- Organize closets (buyers will open them).
- Store personal collections.
- Remove family photos and highly personal items.
- Organize the pantry.
- Clean out the garage.
- Neatly organize storage areas.

Kitchen

- Clean appliances inside and out.
- Clear refrigerator doors.
- Polish countertops.
- Organize cabinets and drawers.
- Remove small appliances unless used daily.
- Empty trash before every showing.

Bathrooms

- Re-caulk tubs and showers if needed.
- Replace worn towels with fresh white or neutral towels.
- Clean mirrors until streak-free.
- Remove personal toiletries.
- Keep toilet lids closed.

Bedrooms

- Make beds neatly every day.
- Remove excess clothing from closets.
- Keep nightstands simple.
- Open blinds to let in natural light.



Pets

- Remove pet beds, bowls, and litter boxes before showings.
- Give your pets a bath. Make sure they are always clean and smelling good.
- Secure pets during appointments.
- Vacuum pet hair thoroughly.

Before Every Showing

- Turn on all lights.
- Open blinds and curtains.
- Set thermostat to a comfortable temperature.
- Empty trash cans.
- Put away dishes.
- Wipe kitchen and bathroom counters.
- Make beds.
- Leave the home during showings whenever possible.

Repairs Worth Considering

- Fix dripping faucets.
- Repair loose door handles, cracked or wrong color outlet covers
- Repair damaged screens.
- Touch up paint.
- Replace or repair broken light fixtures, loose flooring or tiles.



Important Documents

Gather copies of:

- Survey
- HOA information
- Utility averages
- Repair receipts
- Roof information
- HVAC service records
- Foundation warranty (if applicable)
- Appliance manuals and warranties

Final Realtor Walkthrough

Before listing, we'll walk through your home together and identify any final improvements that could increase your home's appeal and market value. Sometimes a few small changes can make a significant difference in buyer perception.

My Promise to You

My goal is to make selling your home as smooth, stress-free, and successful as possible. I'll guide you every step of the way with honest advice, professional marketing, and personalized service to help you achieve the best possible results.

I look forward to working with you!

Claire